

Bandits in Auctions (& more)

Vianney Perchet joint work with P. Rigollet (MIT) and J. Weed (MIT)

CEMRACS 2017

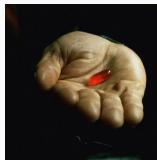
July 20 2017

CMLA, ENS Paris-Saclay & Criteo Research

Motivations & Objectives

Classical Examples of Bandits Problems

- Size of data: n patients with some proba of getting cured
- Choose one of **two treatments** to prescribe



or



- Patients **cured** ❤️ or **dead** 💀

- 1) **Inference:** Find the best treatment between the red and blue
- 2) **Cumul:** Save as many patients as possible

Classical Examples of Bandits Problems

- Size of data: n banners with some proba of click
- Choose one of **two ads** to display



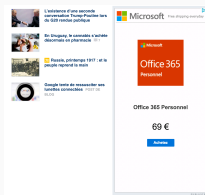
or



- Banner **clicked** or **ignored**

- 1) **Inference:** Find the best ad between the red and blue
- 2) **Cumul:** Get as many clicks as possible

Example of Repeated Auctions



Example of Repeated Auctions

Microsoft

Office 365
Personnel

Office 365 Personnel

69 €

Demandez

This is a screenshot of a Microsoft Office 365 Personal advertisement. It features the Microsoft logo at the top, followed by the product name 'Office 365 Personnel'. Below this, the price '69 €' is displayed, and a 'Demandez' (Request) button is at the bottom. The background is white with a subtle grid pattern.

criteo.

Pourquoi cette bannière apparaît-elle ?

Il s'agit des derniers produits que vous avez consultés sur le site Web de Microsoft Store FR.

	Office 365 de Microsoft - 128 Go - Intel Core i5	+ Qd
	Office 365 de Microsoft - 128 Go - Intel Core i5	+ Qd

This is a screenshot of a Criteo advertisement. It features the Criteo logo at the top, followed by the text 'Pourquoi cette bannière apparaît-elle ?' (Why does this banner appear?). Below this, it states 'Il s'agit des derniers produits que vous avez consultés sur le site Web de Microsoft Store FR.' (It is the last products you viewed on the Microsoft Store FR website). A table below lists two identical items: 'Office 365 de Microsoft - 128 Go - Intel Core i5', each with a '+ Qd' (Add to cart) button.

Amex

Carte AMEX FRANCE FILM AMERICAN EXPRESS GOLD

6 000 MILES
PUY FERRAND DE RESTAURATION
OFFERTS

DEMANDEZ VOTRE CARTE

rocketfuel

This is a screenshot of a Rocketfuel advertisement. It features the American Express logo at the top, followed by the text 'Carte AMEX FRANCE FILM AMERICAN EXPRESS GOLD'. Below this, it states '6 000 MILES PUY FERRAND DE RESTAURATION OFFERTS' (6,000 miles Puy Ferrand of restoration offers). A 'DEMANDEZ VOTRE CARTE' (Request your card) button is at the bottom. The background is white with a subtle grid pattern.

Amex

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This is a screenshot of a Rocketfuel advertisement. It features the American Express logo at the top, followed by the text 'Carte AMEX FRANCE FILM AMERICAN EXPRESS GOLD'. Below this, it states '6 000 MILES PUY FERRAND DE RESTAURATION OFFERTS' (6,000 miles Puy Ferrand of restoration offers). A 'DEMANDEZ VOTRE CARTE' (Request your card) button is at the bottom. The background is white with a subtle grid pattern.

Example of Repeated Auctions

The collage displays five different advertisements from the lemonde.fr website. From left to right: 1. A Microsoft Office 365 Personal advertisement showing the product box and a price of 69€. 2. A Criteo banner advertisement for Microsoft Office 365. 3. A Criteo list advertisement showing a list of products with prices. 4. A Criteo banner advertisement for American Express Gold. 5. A Rocketfuel banner advertisement for American Express Gold. Each advertisement has a small circular icon in the top left corner.

Ad slot sold by lemonde.fr. 2nd-price auctions

- Several (marketing) companies places bids
- Highest bid wins (...), say **criteo**, **pays to lemonde** 2nd bid (...)
- **criteo** chooses ad of a client, Microsoft or Cdiscount or Booking
- **criteo** gets **paid by the client** if the user clicks on the ad

Main Problem: Repeated auctions with unknown private valuation
Learn valuations, find which ad to display & good strategies

Example of Repeated Auctions

Accepter ou refuser les sociétés une par une

Société	Active / désactive	Status	Info
1p1ux	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
33Across	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
4W MARKETPLACE SRL	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Accordant Media	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Accom	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
ad4mat	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
ADARA	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Adbrain LTD	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
AdThis (formerly Clearspring)	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
ADEX	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Adform	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
ADITION	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
AdLantic	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Admedo	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Adobe	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
AdRoll	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
AdServerPub	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Adze	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Adlux	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	

Affectv	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
affinet	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
AggregateKnowledge	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Amazon Ad System	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
AOI	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Atlas Solutions, LLC	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
AudienceScience	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
BannerConnect	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Bluekit	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Brandrumb	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Capify	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Conversant	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Cristian	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Crisao	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Dataiku, Inc.	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Delta Progets	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
emertag GmbH	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
etdata	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Exponential Interactive	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
eyesta	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Ezuka	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Facebook	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	

Flashtasking	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Fonecta Oy	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Gammed	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
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Interact Media, Inc.	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
lotec	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Promote	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Knorex	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Lagardere Publicite	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Leiki	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Ligitus	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Light Reaction	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
LinkedIn	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Lolame	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Mapp	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
MaxPoint Interactive, Inc.	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
MEDIA IQ	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
MediaMath	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Mediascape GmbH & Co. Kg.	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	

Metriq	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
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mobile.de GmbH	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
mPlatform, Inc.	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
myThings	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Nano Interactive	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
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Netmining	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
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Platform161	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Pista	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Programatik	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Public-Idem	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Publicis Media	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Quantcast	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
RadiumOne	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Rocket Fuel	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Rubicon Project	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
RUN	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Scout24	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	

Semasio GmbH	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Sizmek Inc.	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Sizmek	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Smart AdServer	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
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Sojern	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Stallameda AG	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Switch Concepts Ltd	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Taboola Europe Limited	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Tapad	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
Teruelo	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
The Trade Desk	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
TubeMogul	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
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Turn	<input type="radio"/> Active <input type="radio"/> Désactive	<input checked="" type="checkbox"/>	
twyn group	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Undertone	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
United Internet Media GmbH	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Varick Media Management	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Ve Global	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Viant	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	
Vibrant Image	<input type="radio"/> Active <input type="radio"/> Désactive	<input type="checkbox"/>	

Some companies whose cookies can be controlled

Back to Classical Examples of Bandits Problems

- Size of data: n mails with some proba of spam
- Choose one of **two** actions: **spam** or ham



or



- Mail **correctly** or **incorrectly** classified

- 1) **Inference:** Find the best between the red and blue
- 2) **Cumul:** Minimize number of errors as possible

Back to Classical Examples of Bandits Problems



Monty Python - Spam



zumpzump



Subscribe

1.2K

7,750,233 views



Add to



Share



More



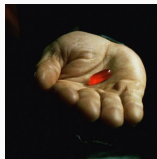
33,669



814

Back to Classical Examples of Bandits Problems

- Size of data: n patients with some proba of getting cured
- Choose one of two



or



- Patients **cured** ♥ or **dead** ☠

- 1) **Inference:** Find the best treatment between the red and blue
- 2) **Cumul:** Save as many patients as possible

Two-Armed Bandit



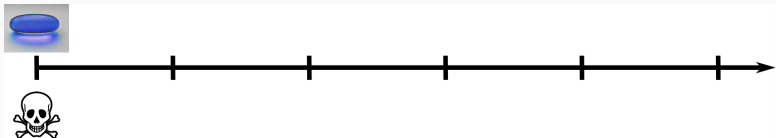
- Patients arrive and are treated sequentially.

Two-Armed Bandit



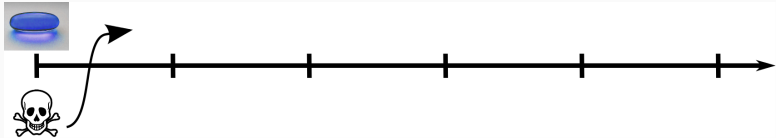
- Patients arrive and are treated sequentially.

Two-Armed Bandit



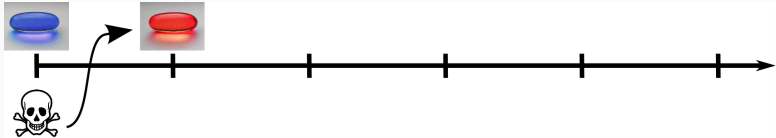
- Patients arrive and are treated sequentially.

Two-Armed Bandit



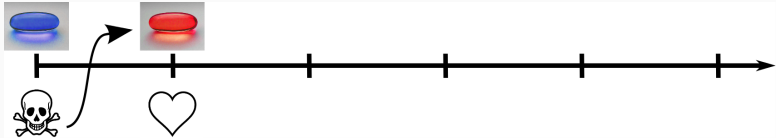
- Patients arrive and are treated sequentially.

Two-Armed Bandit



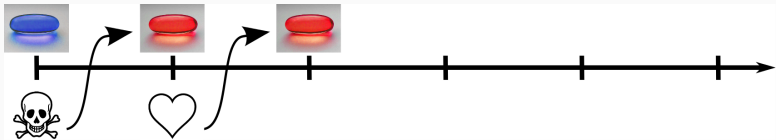
- Patients arrive and are treated sequentially.

Two-Armed Bandit



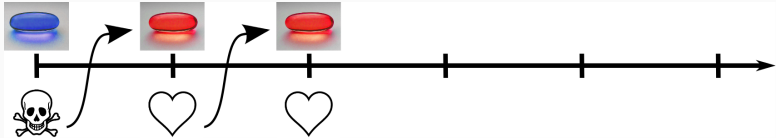
- Patients arrive and are treated sequentially.

Two-Armed Bandit



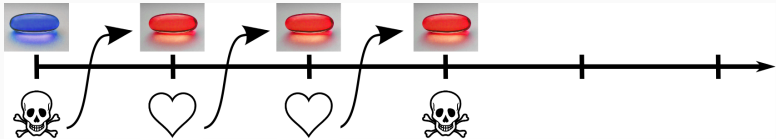
- Patients arrive and are treated sequentially.

Two-Armed Bandit



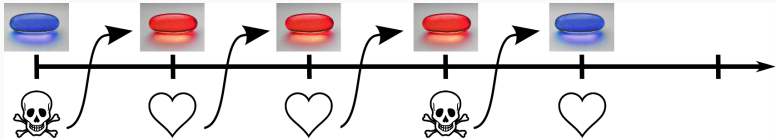
- Patients arrive and are treated **sequentially**.

Two-Armed Bandit



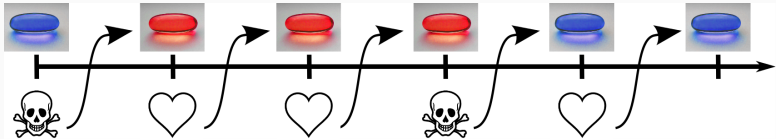
- Patients arrive and are treated sequentially.

Two-Armed Bandit



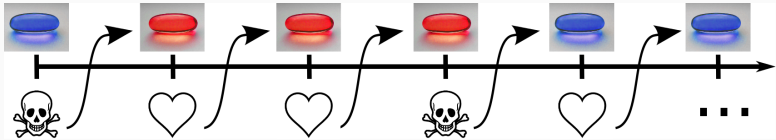
- Patients arrive and are treated sequentially.

Two-Armed Bandit



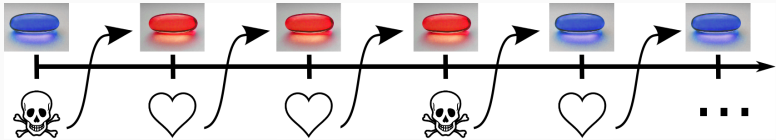
- Patients arrive and are treated **sequentially**.

Two-Armed Bandit



- Patients arrive and are treated **sequentially**.

Two-Armed Bandit



- Patients arrive and are treated sequentially.
- Save as many as possible.

A bit of theory

Stochastic Multi-Armed Bandit

K-Armed **Stochastic** Bandit Problems

- K actions $i \in \{1, \dots, K\}$, outcome $X_t^i \in \mathbb{R}$ (sub-)Gaussian, bounded

$$X_1^i, X_2^i, \dots, \sim \mathcal{N}(\mu^i, 1) \quad \text{i.i.d.}$$

- **Non-Anticipative Policy**: $\pi_t(X_1^{\pi_1}, X_2^{\pi_2}, \dots, X_{t-1}^{\pi_{t-1}}) \in \{1, \dots, K\}$
- **Goal**: Maximize expected reward $\sum_{t=1}^T \mathbb{E} X_t^{\pi_t} = \sum_{t=1}^T \mu^{\pi_t}$
- **Performance**: Cumulative Regret

$$R_T = \max_{i \in \{1, \dots, K\}} \sum_{t=1}^T \mu^i - \sum_{t=1}^T \mu^{\pi_t} = \Delta_i \sum_{t=1}^T \mathbb{1}\{\pi_t = i \neq \star\}$$

with $\Delta_i = \mu^\star - \mu^i$, the “gap” or **cost of error i** .

Most Famous algorithm [Auer, Cesa-Bianchi, Fisher, '02]

- **UCB** - “Upper Confidence Bound”

$$\pi_{t+1} = \arg \max_i \left\{ \bar{X}_t^i + \sqrt{\frac{2 \log(t)}{T^i(t)}} \right\},$$

where $T^i(t) = \sum_{s=1}^t \mathbb{1}\{\pi_s = i\}$ and $\bar{X}_t^i = \frac{1}{T_t^i} \sum_{s: i_s=i} X_s^i$.

Regret:

$$\mathbb{E} R_T \lesssim \sum_k \frac{\log(T)}{\Delta_k}$$

Worst-Case:

$$\begin{aligned} \mathbb{E} R_T &\lesssim \sup_{\Delta} K \frac{\log(T)}{\Delta} \wedge T\Delta \\ &\approx \sqrt{KT \log(T)} \end{aligned}$$

Ideas of proof $\pi_{t+1} = \arg \max_i \left\{ \bar{X}_t^i + \sqrt{\frac{2 \log(t)}{T^i(t)}} \right\}$

- 2-lines proof:

$$\pi_{t+1} = i \neq \star \iff \bar{X}_t^\star + \sqrt{\frac{2 \log(t)}{T^\star(t)}} \leq \bar{X}_t^i + \sqrt{\frac{2 \log(t)}{T^i(t)}}$$
$$\text{"} \implies \text{"} \Delta_i \leq \sqrt{\frac{2 \log(t)}{T^i(t)}} \implies T^i(t) \lesssim \frac{\log(t)}{\Delta_i^2}$$

- Number of mistakes grows as $\frac{\log(t)}{\Delta_i^2}$; each mistake costs Δ_i .

$$\text{Regret at stage } T \lesssim \sum_i \frac{\log(T)}{\Delta_i^2} \times \Delta_i \approx \sum_i \frac{\log(T)}{\Delta_i}$$

- “ \implies ” actually happens with overwhelming proba
- “optimal”: no algo always has a regret smaller than $\sum_i \frac{\log(T)}{\Delta_i}$

Other Algos

- ETC [Perchet,Rigollet]. pull in round-robin then eliminate

$$R_T \lesssim \sum_k \frac{\log(T\Delta^k)}{\Delta^k}, \text{ worst case } R_T \leq \sqrt{T \log(K)K}$$

- Other algo, MOSS [Audibert, Bubeck], variants of UCB

$$R_T \lesssim K \frac{\log(T\Delta^{\min}/K)}{\Delta^{\min}}, \text{ worst case } R_T \leq \sqrt{TK}$$

- Infinite number of actions $x \in [0, 1]^d$ with $\Delta(x)$ 1 Lipschitz.
Discretize + UCB gives

$$R_T \lesssim T\varepsilon + \sqrt{\frac{T}{\varepsilon}} \leq T^{2/3}$$

Adversarial Multi-Armed Bandit

K -Armed **Adversarial** Bandit Problems

- K actions $i \in [K] = \{1, \dots, K\}$, outcome $X_t^i \in \mathbb{R}$ bounded in $[0, 1]$

No assumption on X_1^i, X_2^i, \dots

- Non-Anticipative Policy: $\pi_t(X_1^{\pi_1}, X_2^{\pi_2}, \dots, X_{t-1}^{\pi_{t-1}}) \in [K]$
- **Performance:** Cumulative Regret

$$R_T = \max_{i \in [K]} \sum_{t=1}^T X_t^i - \sum_{t=1}^T X_t^{\pi_t}$$

- **Convex optimization** of $p \mapsto \mathbb{E}_p \sum_{t=1}^T X_t^i$, from $\Delta([K])$ to $[0, 1]$

- Main insight: $\pi_t \sim p_t \in \Delta([K])$, more weights on best actions

$$p_t^i = \frac{e^{\eta \sum_{s=1}^{t-1} X_s^i}}{\sum_{j \in [K]} e^{\eta \sum_{s=1}^{t-1} X_s^j}}, \quad \eta \text{ is a parameter}$$

- Only $X_t^{\pi_t}$ is observed, not X_t . Estimate X_t by \hat{X}_t

$$\hat{X}_t^i = 1 - \left(\frac{1 - X_t^i}{p_t^i} \right) \mathbb{1}\{\pi_t = i\} \text{ and run EXP on } \hat{X}_t$$

- $\mathbb{E} \hat{X}_t^i = 1 - (1 - p_t^i) \cdot 0 + p_t^i \frac{1 - X_t^i}{p_t^i} = X_t^i$, unbiased estimator
- $\mathbb{E} \sum_{i \in [K]} p_t^i (\hat{X}_t^i)^2 \leq 1 + \sum_{i \in [K]} p_t^i \left(\frac{1 - X_t^i}{p_t^i} \right)^2 p_t^i \leq K + 1$ bounded variance
- Using this estimate we obtain that

$$\mathbb{E} R_T \leq \frac{\log(K)}{\eta} + \eta(K+1)T \leq 3\sqrt{\log(K)KT}$$

Bandits & Repeated Auctions

Back to Repeated Auctions

The collage consists of four screenshots from the lemonde.fr website. The first screenshot shows a Microsoft Office 365 Personal ad with a price of 69 €. The second screenshot shows a Criteo banner for Microsoft Office 365. The third screenshot shows a Rocketfuel ad for American Express Gold. The fourth screenshot shows a Rocketfuel ad for 6,000 Miles of reward.

Ad slot sold by lemonde.fr. 2nd-price auctions

- Several (marketing) companies places bids
- Highest bid wins (...), say **criteo**, **pays to lemonde** 2nd bid (...)
- **criteo** chooses ad of a client, Microsoft or Cdiscount or Booking
- **criteo** gets **paid by the client** if the user clicks on the ad

Main Problem: Repeated auctions with unknown private valuation

Learn valuations, find which ad to display & good strategies

2nd price Auctions

- A good is sold on **second price auctions** auction.
- Each buyer, with valuation $v^{(i)}$, puts a **bet** $b^{(i)}$
- The highest bidder wins and **pays second highest bid**
 $b^\# = \max_{i \neq \arg\max} b^{(i)}$ (ties broken arbitrarily)

Truthful auctions

optimal strategy bid its own valuation $b^{(i)} = v^{(i)}$

- Utility of bidder : $(v^{(i)} - b^\#) \mathbb{1}\{b^{(i)} \geq b^\#\}$
 - if $b^{(i)} > v^{(i)}$ might only pay too much
 - if $b^{(i)} < v^{(i)}$ might lose the auction

Reserve price

- Utility of highest value: $v^* - b^\#$
- Utility of seller (value v_0): $b^\# - v_0$, can be negative !

Reserve price

A threshold c : if $b^* \geq c$; price $\max\{b^\#, c\}$ otherwise not sold

- Still truthful: c is a bid
- **Optimal reserve price** $c^* \max. \mathbb{E}(\max\{v^\#, c\} - v_0) \mathbb{1}\{v^* \geq c\}$
- Depends on the (actually **unknown**) distributions of value.

Main model

- Learning optimal reserve price [Cesa-Bianchi, Gentile, Mansour]

From the point of view of a bidder ?

- At round $t = 1, \dots, T$:
 - bidder bids $b_t \in [0, 1]$
 - if $b_t > m_t$ (maximum other bids & reserve price)
 - win good, observe value $v_t \in [0, 1]$
- Total utility: $\sum_{t=1}^T (v_t - m_t) \mathbb{1}\{b_t > m_t\}$
- Total **regret**:

$$\max_{b \in [0,1]} \sum_{t=1}^T (v_t - m_t) \mathbb{1}\{b > m_t\} - \sum_{t=1}^T (v_t - m_t) \mathbb{1}\{b_t > m_t\}$$

Data Assumptions - Stochastic vs Adversarial

- **Stochastic:** v_t i.i.d. $\mathbb{E}[v_t] = v \in [0, 1]$
 m_t stochastic (i.i.d. $\mathbb{E}[m_t] = m$), indpt. of v_t
 m_t adversarial (no assumptions), indpt. of v_t

In both cases, **expected regret** attained at v .

$$\sum_{t=1}^T (v - m_t) \mathbb{1}\{v > m_t\} - \sum_{t=1}^T (v - m_t) \mathbb{1}\{b_t > m_t\}$$

- **Adversarial:** no assumptions at all on v_t and m_t

Tools that we will use

Variants of stochastic & adversarial **multi-armed bandit**

Stochastic Repeated Auctions

Our policy: UCBid

- Auctions: infinite action space, but with a special structure.
- Round $t + 1$ bid

$$b_{t+1} = \min \left(\bar{v}_{\omega_t} + \sqrt{\frac{3 \log(t)}{2\omega_t}}, 1 \right)$$

where ω_t number of auctions won.

- Our first main result

Theorem - Stochastic case

UCBid yields a regret bound of

$$\mathbb{E} R_T \leq 3 + 12 \frac{\log(T)}{\Delta} \wedge 5 \sqrt{T \log(T)}$$

where Δ is such that no bid m_t is in the interval $(v, v + \Delta)$

Fully stochastic case: UCBid

- If $m_t \sim \mu$ satisfies **margin condition**, parameter α (unknown):

Definition - margin condition

$\forall u > 0, \mu\{(v, v + u)\} \leq Cu^\alpha$ for some constant C .

The **bigger** α , the **easier**.

Theorem - Fully stochastic case

$$\mathbb{E}R_T \leq \begin{cases} c_\alpha T^{\frac{1-\alpha}{2}} \log^{\frac{1+\alpha}{2}}(T) & \text{if } \alpha < 1 \\ c_\alpha \log^2(T) & \text{if } \alpha = 1 \\ c_\alpha \log(T) & \text{if } \alpha > 1 \end{cases}$$

- Almost matching lower bound

$$\mathbb{E}R_T \geq \begin{cases} c_\alpha T^{\frac{1-\alpha}{2}} & \text{if } \alpha < 1 \\ c_\alpha \log(T) & \text{if } \alpha \geq 1 \end{cases}$$

Adversarial Repeated Auctions

Our policy: EXPTree

$$\max_{b \in [0,1]} \sum_{t=1}^T (v_t - m_t) \mathbb{1}\{b > m_t\} - \sum_{t=1}^T (v_t - m_t) \mathbb{1}\{b_t > m_t\}$$

- Main idea: **Nested partitions** \mathcal{P}_t of $[0, 1]$
 - $\mathcal{P}_t = \{[m^{(s)}, m^{(s+1)}], s = 0, \dots, t-1\}$
 - $m_t \in [m^{(s^*)}, m^{(s^*+1)}]$: **split it** into $[m^{(s^*)}, m_t)$ and $[m_t, m^{(s^*+1)})$
- **Weights** of interval \mathcal{I} is $\omega^{\mathcal{I}} = e^{\eta \sum_t \hat{X}_t^{\mathcal{I}}}$ where $\hat{X}_{t+1}^{\mathcal{I}}$ is unbiased est. of the value of a bid in \mathcal{I} or in a parent of \mathcal{I} .
- At round $t+1$, pick an interval \mathcal{I}_{t+1} in \mathcal{P}_{t+1} with proba **proportional to** $|\mathcal{I}_{t+1}| \omega_{t+1}$.
- Finally, **bid** b_{t+1} **uniform in** \mathcal{I}_{t+1}

Theorem – Upper-bound

EXPTree yields a regret bounded as

$$\mathbb{E}R_T \leq 4\sqrt{T \log(1/\Delta^\circ)}$$

with Δ° the width of interval contains the best fixed bid.

Is the dependency in Δ° necessary ? **yes**

Theorem – Lower-bound

For any algo, there exists a sequence of m_t and v_t s.t.

$$\mathbb{E}R_T \geq \frac{1}{32} \sqrt{T \lceil \log_2(1/2\Delta^\circ) \rceil}$$

Summary

$$\max_{b \in [0,1]} \sum_{t=1}^T (v_t - m_t) \mathbb{1}\{b > m_t\} - \sum_{t=1}^T (v_t - m_t) \mathbb{1}\{b_t > m_t\}$$

- v_t stochastic, m_t stochastic: variant of UCB
 - $R_T \lesssim T^{\frac{1-\alpha}{2}} \log(T)^{\frac{1+\alpha}{2}}$
 - Interpolate between $\log(T)$ regret (easy pb), and \sqrt{T} (hard pb)
- v_t stochastic, m_t adversarial: variants of UCB
 - $R_T \lesssim \min \left\{ \sqrt{T \log(T)}, \frac{\log(T)}{\Delta} \right\}$
 - Logarithmic regret, even if parts of data are adversarial !
- v_t adversarial, m_t adversarial: variant of Exponential weights
 - $R_T \lesssim \sqrt{T \log(1/\Delta^\circ)}$
 - Same rates as with Δ° -discretization and full info !

Very (quite ?) interesting....

useful as it is?

not really...

Here is a list of reasons

On the basic assumptions

1. **Stochastic:** Data are not iid, patients are different
ill-posedness, feature selection/model selection
2. **Different Timing:** several actions for one reward
pomdp, learn trade bias/variance
3. **Delays:** Rewards not received instantaneously
grouping, evaluations
4. **Combinatorial:** Several decisions at each stage
combinatorial optimization, cascading
5. **Non-linearity:** concave gain, diminishing returns, etc

Few announcements

- Tim Roughgarden (Stanford) is giving a 10h lecture series on
Data-Driven Optimal Auction Theory
September 14-21, Polytechnique
- Criteo is organising
Machine Learning in the Real World #3
End of November (21 ?), Paris
- For both events (or any other info) do not hesitate !

Investigating (past/present/futur) them

Patients are different

- We assumed (implicitly ?) that **all patients/users are identical**
- Treatments efficiency (proba of clicks) depend on **age, gender...**
- Those **covariates** or **contexts** are observed/known **before** taking the decision of blue/red pill

The decision (and regret...) should ultimately depend on it

General Model of Contextual Bandits

- **Covariates:** $\omega_t \in \Omega = [0, 1]^d$, i.i.d., law μ (equivalent to) λ
The cookies of a user, the medical history, etc.
- **Decisions:** $\pi_t \in \{1, \dots, K\}$
The decision can (should) depend on the context ω_t
- **Reward:** $X_t^k \in [0, 1] \sim \nu^k(\omega_t)$, $\mathbb{E}[X^k | \omega] = \mu^k(\omega)$
The expected reward of action k depend on the context ω
- **Objectives:** Find the best decision given the request
Minimize regret $R_T := \sum_{t=1}^T \mu^{\pi^*(\omega_t)}(\omega_t) - \mu^{\pi_t}(\omega_t)$

Regularity assumptions

1. **Smoothness of the pb:** Every μ^k is β -hölder, with $\beta \in (0, 1]$:

$$\exists L > 0, \forall \omega, \omega' \in \mathcal{X}, \|\mu(\omega) - \mu(\omega')\| \leq L\|\omega - \omega'\|^\beta$$

2. **Complexity of the pb:** (α -margin condition) $\exists C_0 > 0$,

$$\mathbb{P}_X \left[0 < \left| \mu^1(\omega) - \mu^2(\omega) \right| < \delta \right] \leq C_0 \delta^\alpha$$

Regularity assumptions

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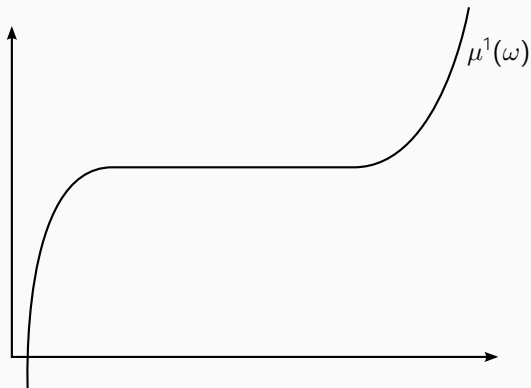
2. **Complexity of the pb:** (α -margin condition) $\exists C_0 > 0$,

$$\mathbb{P}_X \left[0 < \left| \mu^\star(\omega) - \mu^\sharp(\omega) \right| < \delta \right] \leq C_0 \delta^\alpha$$

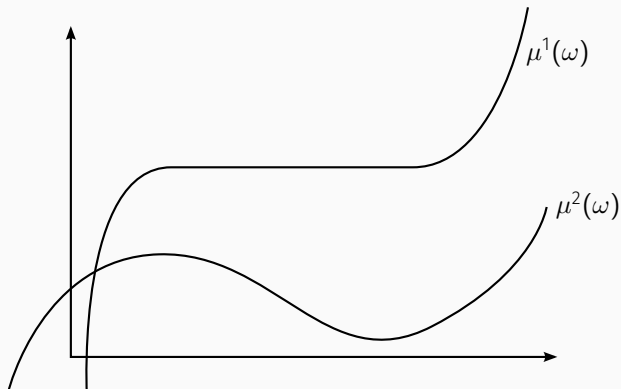
where $\mu^\star(\omega) = \max_k \mu^k(\omega)$ is the maximal μ^k and $\mu^\sharp(\omega) = \max \{ \mu^k(\omega) \text{ s.t. } \mu^k(\omega) < \mu^\star(\omega) \}$ is the second max.

With $K > 2$: μ^\star is β -Hölder but μ^\sharp is not continuous.

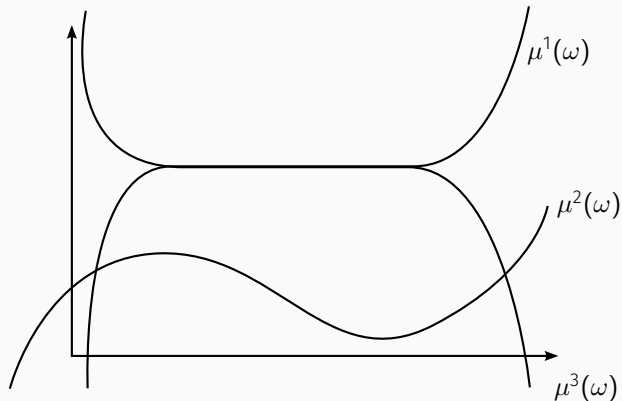
Regularity: an easy example (α big)



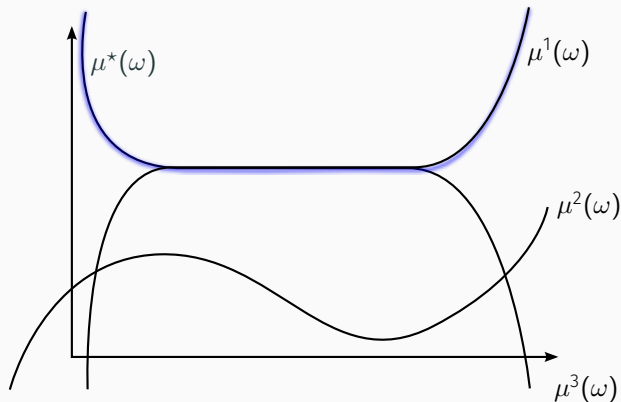
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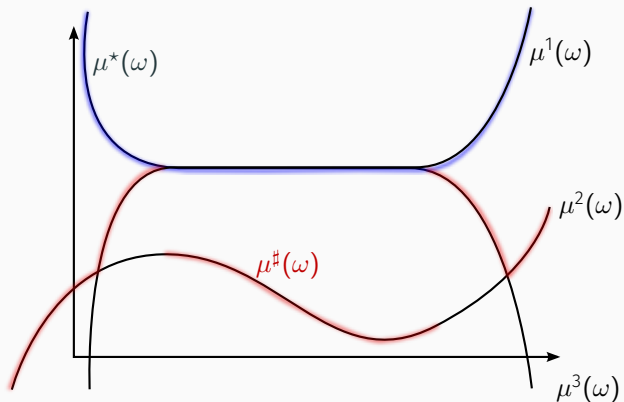
Regularity: an easy example (α big)



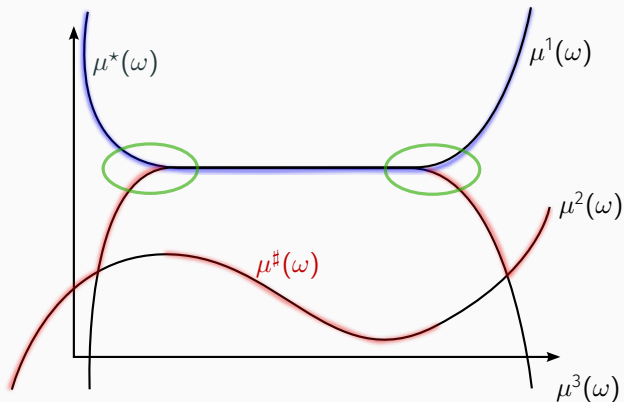
Regularity: an easy example (α big)



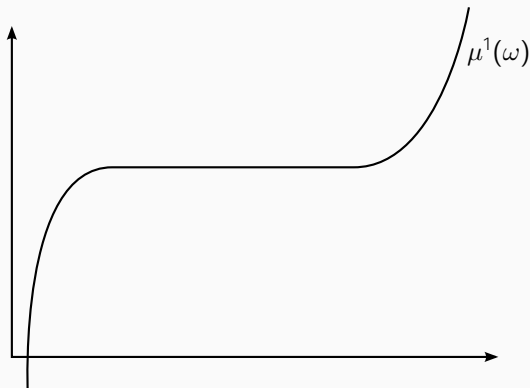
Regularity: an easy example (α big)



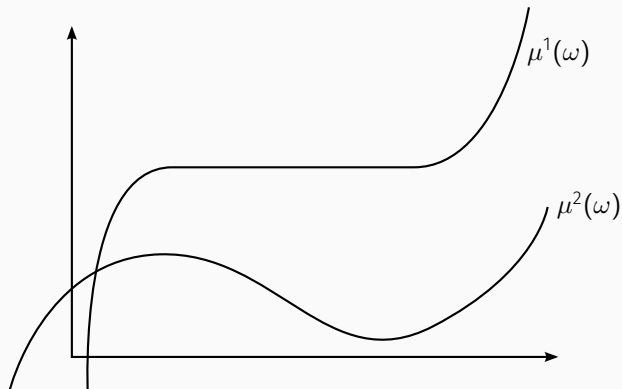
Regularity: an easy example (α big)



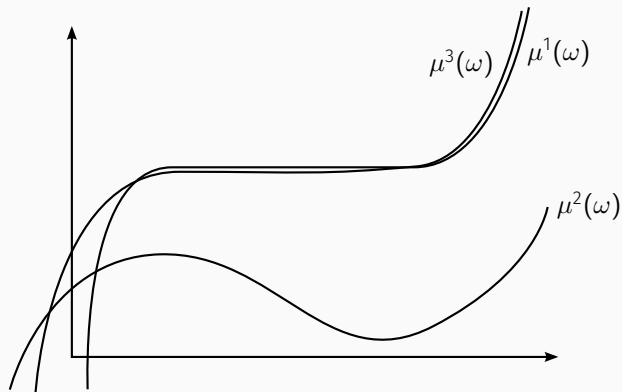
Regularity: a hard example (α small)



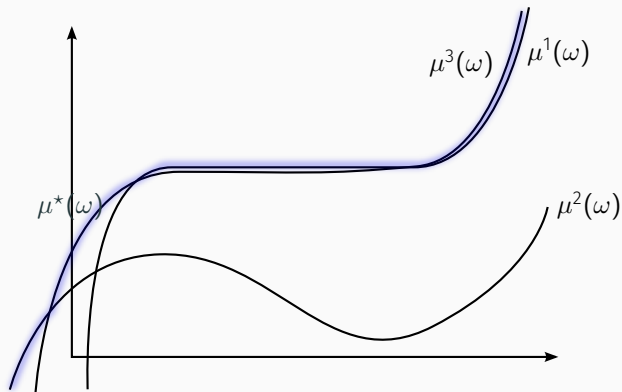
Regularity: a hard example (α small)



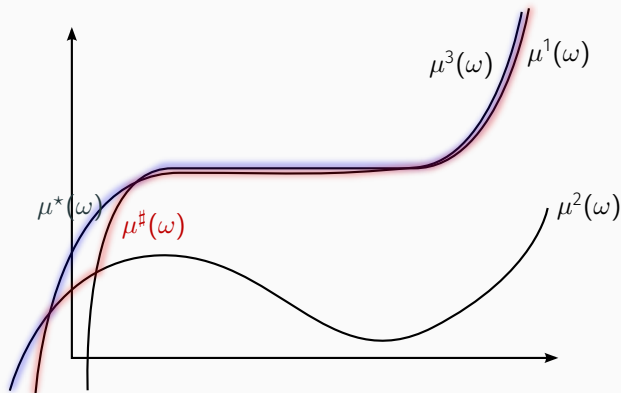
Regularity: a hard example (α small)



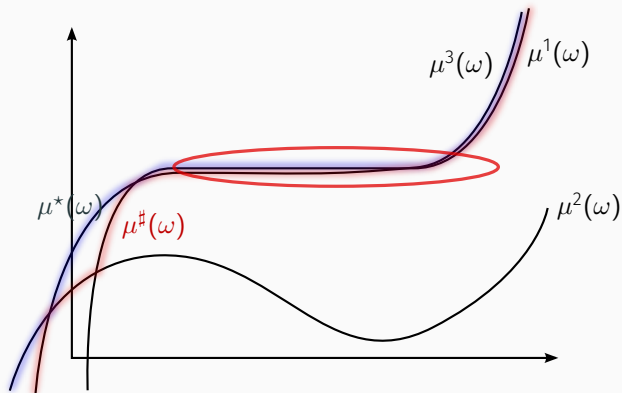
Regularity: a hard example (α small)



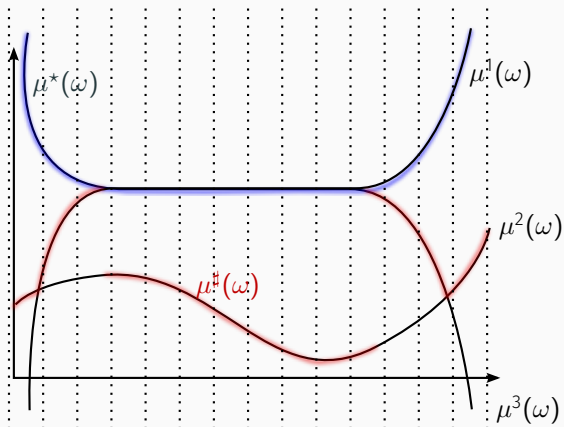
Regularity: a hard example (α small)



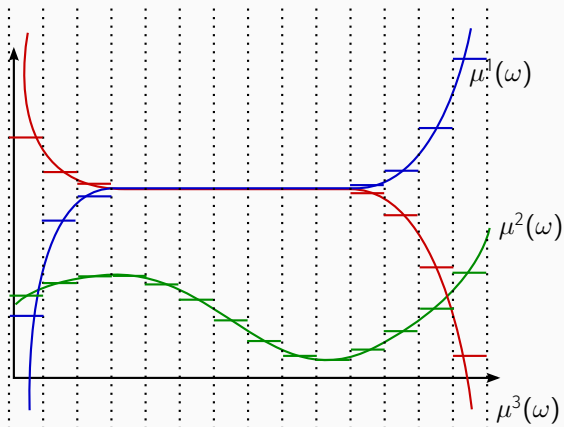
Regularity: a hard example (α small)



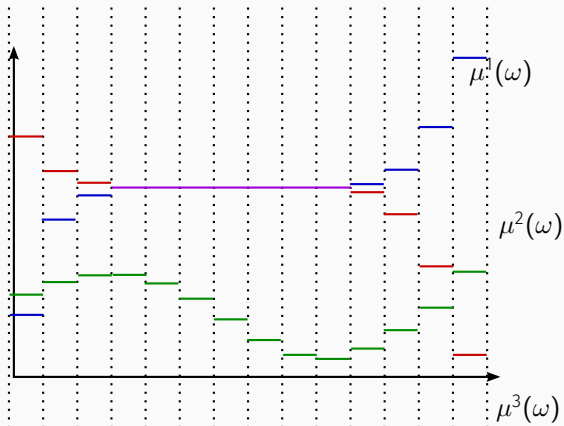
Binned policy



Binned policy



Binned policy



Binned Successive Elimination (BSE)

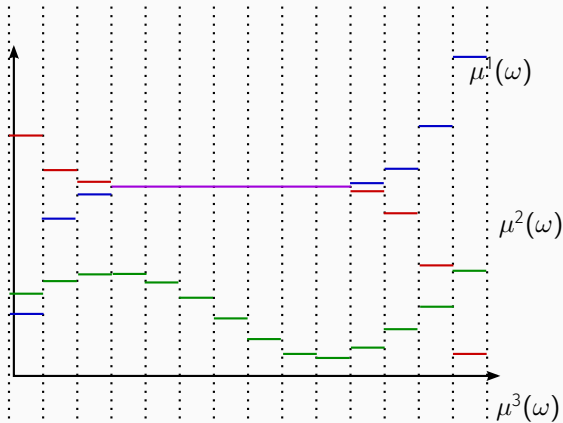
Theorem [P. and Rigollet ('13)]

If $\alpha < 1$, $\mathbb{E}[R_T(\text{BSE})] \lesssim T \left(\frac{K \log(K)}{T} \right)^{\frac{\beta(1+\alpha)}{2\beta+d}}$, bin side $\left(\frac{K \log(K)}{T} \right)^{\frac{1}{2\beta+d}}$.

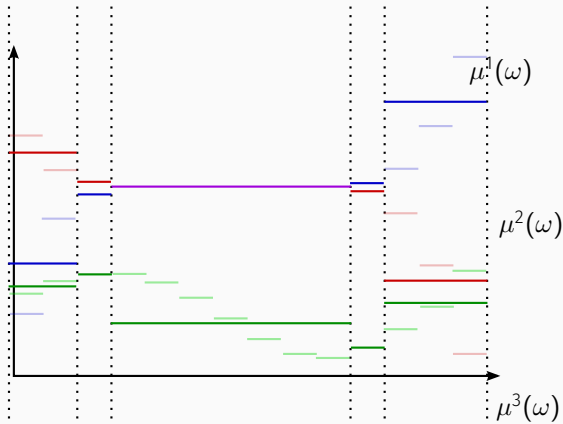
For $K = 2$, matches lower bound: minimax optimal w.r.t. T .

- Same bound with full monit [Audibert and Tsybakov, '07]
- No $\log(T)$: difficulty of nonparametric estimation washes away the effects of exploration/exploitation.
- $\alpha < 1$: cannot attain fast rates for easy problems.
- Adaptive partitioning !

Suboptimality of (BSE) for $\alpha \geq 1$



Suboptimality of (BSE) for $\alpha \geq 1$



Theorem [P. and Rigollet ('13)]

$$\text{For all } \alpha, \mathbb{E}[R_T(\text{ABSE})] \lesssim T \left(\frac{K \log(K)}{T} \right)^{\frac{\beta(1+\alpha)}{2\beta+d}}.$$

For $K = 2$, matches lower bound: minimax optimal w.r.t. T .

- Same bound than (BSE) even for easy problems $\alpha \geq 1$.

This is **not** the solution

1. **dimensions** dependent bound: $T^{1-\frac{\beta}{2\beta+d}}$

$d = +\infty$ and $\beta = 0$, lots of contexts, no regularity

Online selection of models ?

Ill-posed pb $\mu(\cdot)$ not β -holder

Estimation/Approx errors

Performance = Approx Error + Regret(β, d, T)

2. **Non-stationarity of arms**: Value are not i.i.d., evolve with time.

Ex. ads for movies.

Cumulative objectives clearly not the solution.

Discount ? How, why, at which speeds ?

3. **Non-stationarity of sets of arms**:

Arms arrive and disappears

How incorporate a new arm ? which index ?

This was **really not** the solution

1. Non-stationarity of **sets** of arms:

Arms arrive and disappears

How incorporate a new arm ? which index ?

2. Contexts (covariates) are not in \mathbb{R}^d

Rather descriptions, texts, id, images...How to embed ?

training set is influenced by algorithms...

Different Timing

Example of Repeated Auctions



Ad slot sold by lemonde.fr. 2nd-price auctions

- Several (marketing) companies places bids
- Highest bid wins (...), say **criteo**, **pays to lemonde** 2nd bid (...)
- **criteo** chooses ad of a client, Microsoft or Cdiscount or Boooking
- **criteo paid by the client** if the user clicks on the ad

Main Problem: Repeated auctions with unknown private valuation

Learn valuations, find which ad to display & good strategies

Repeated auctions

1. Can be modeled as a bandit pb with **Extra Structure**
2. Actually, Criteo (Google, Facebook) paid if **the user buys something after the click**

Needs several "costly" auctions to seal a deal

Auctions lost can also help to seal deal (competitor displays ad for free)

Optimal strategy in repeated auctions, **learn it ?** (POMDP ?)

Reward **timing** per user,
decision timing by opportunities

Other examples - repeated A/B tests

- Companies test new technologies (algo, hardware, etc.) before putting in productions. Sequences of **AB tests**
Timing of Decisions: each day, continue, stop or validate the current AB test
Timing of Rewards: Total improvements of implemented techno.
- The longer AB test are, the more confident (**reduces variance**) but less and less implementation

Online tradeoff risks/performances

Delays

Rewards are not observed immediately

- **Clinical trials**: have to wait 6 months to see results.

A trial length is 3 year : 6 phases

Regret is still \sqrt{T}

- **Marketing** (ad displays), only see if users buy

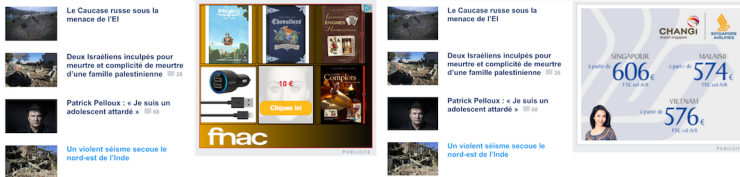
No feedback is either no sale (forever) or no sale **yet**

Build estimators with **censored/missing data**

Feasible with iid data... but they are not!

Combinatorial Structure

Large Decision spaces



- Choose not to display 1 ad, but 4, 6, 10...
- Paid if sales after click (even if unrelated)

Lots of correlations (between products, positions, colors/style of banner, **time**, etc.)

Some products are seen, other are not (carrousel...)

- Too many possibilities of (almost) equal performances

Compete with the best $R_T \leq \sqrt{KT}$

but at least top 5%, $R_T \leq \sqrt{\log(K) \frac{1}{5\%} T} ??$

Bandit theory is quite neat

To be "applied", or relevant, need LOTS of work

Anybody is welcome to join & collaborate!

Model selection, Feature extractions, Missing Data, Censored Data,

Combinatorial Optimization, New techniques estimators..