



# Competition over popularity in social networks

**Eitan Altman**  
**Dec 20th, 2012**

# Recent work

- ✗ Create videos and uploading them to youtube
- ✗ As creators we have access to much data
- ✗ This allows us to model the propagation of content in the network
- ✗ Study competition over popularity in social network

# What do we learn from youtube data

- ✗ What brought the views: another social How many views according to the profile (age, sex, location)
- ✗ network? Another WEB site? The recommendation of Youtube? A search in Youtube etc.? Is it a mobile source?
- ✗ Audience Retention

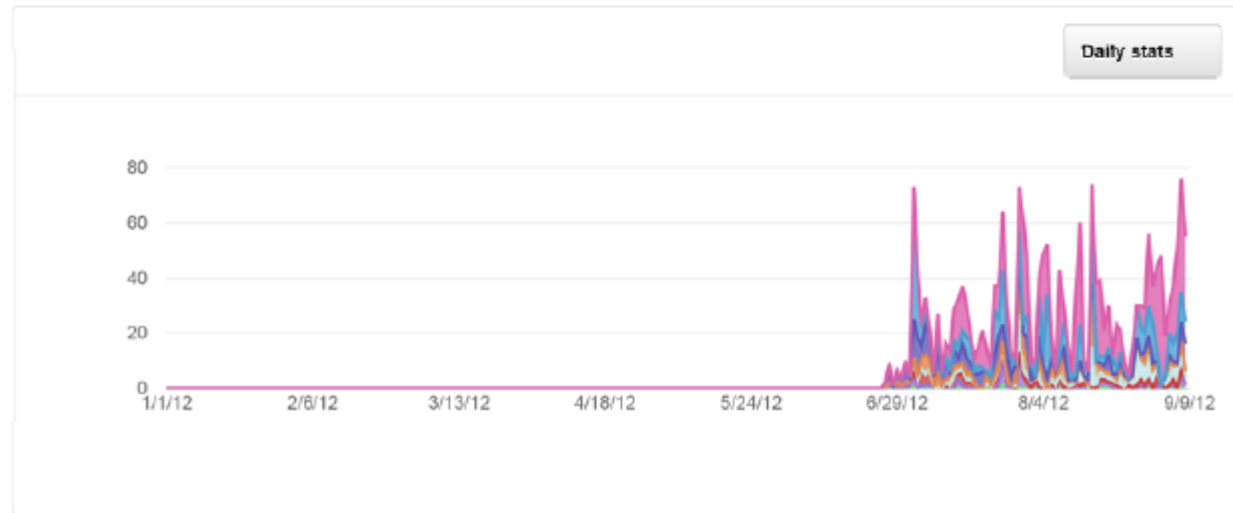


## I've got Peace in my Fingers (Susan Salidor)

VIDEO Uploaded: Jun 27, 2012 - Duration: 01:57 - Lifetime views: 2,103

This year (Jan 1, 2012 – Sep 9, 2012)

View referrals from all traffic sources	View referrals from YouTube	View referrals from outside YouTube	Mobile apps and direct traffic
2,103	1,286	180	637



<input checked="" type="checkbox"/> Traffic source	Views	% of total views
<input checked="" type="checkbox"/> YouTube suggested video	850	40.4%
<input checked="" type="checkbox"/> Mobile apps and direct traffic (unknown sources)	438	20.8%
<input checked="" type="checkbox"/> YouTube channel page	282	13.4%
<input checked="" type="checkbox"/> Embedded player (unknown sources)	199	9.5%
<input checked="" type="checkbox"/> External website	172	8.2%
<input checked="" type="checkbox"/> YouTube search	89	4.2%
<input checked="" type="checkbox"/> YouTube – other features	63	3.0%
<input checked="" type="checkbox"/> Google search	8	0.4%
<input checked="" type="checkbox"/> Homepage feeds and subscriptions	2	0.1%

# Traffic Source

✖ 2103 views during 70 days

✖ 850 from recommendations of youtube

# Traffic Source

✖ Social Networks:

✖ LinkedIn (71)

✖ Facebook(38)

(From INRIA:

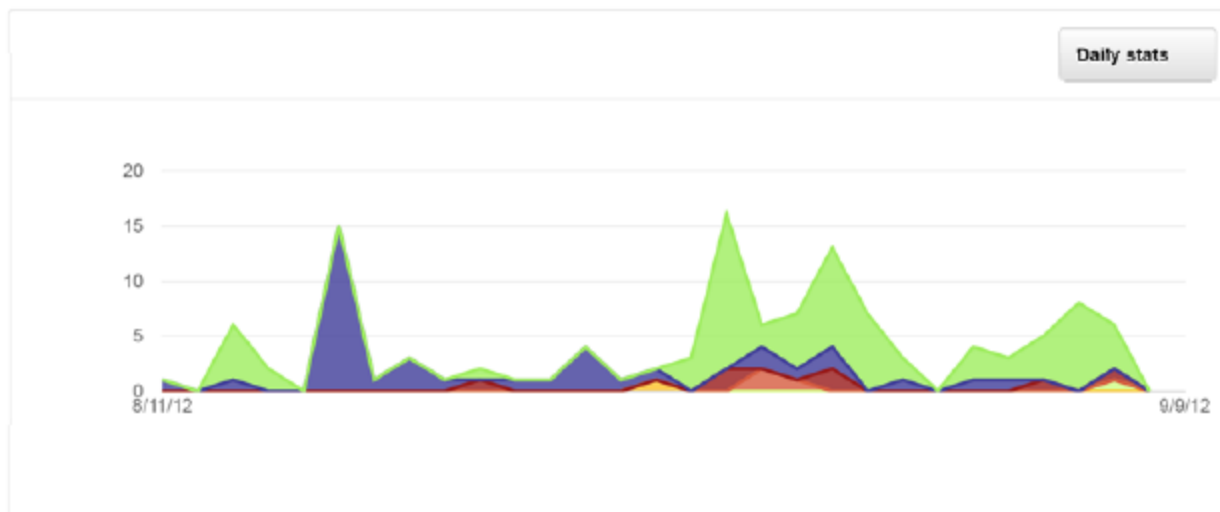


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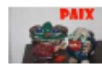
Last 30 days (Aug 11, 2012 – Sep 9, 2012)

View referrals from all traffic sources	View referrals from YouTube	View referrals from outside YouTube	Mobile apps and direct traffic
944	572	122	250



Show top level

<input checked="" type="checkbox"/> Traffic source	Views	% of total views
<input checked="" type="checkbox"/> linkedin.com	71	7.5%
<input checked="" type="checkbox"/> facebook.com	38	4.0%
<input checked="" type="checkbox"/> mail.yahoo.com	7	0.7%
<input checked="" type="checkbox"/> Google	3	0.3%
<input checked="" type="checkbox"/> twitter.com	1	0.1%
<input checked="" type="checkbox"/> bluecoat.com	1	0.1%



I've got Peace in my Fingers (Susan Salidor)

VIDEO Uploaded: Jun 27, 2012 - Duration: 01:57 - Lifetime views: 2,103

This year (Jan 1, 2012 – Sep 9, 2012)

Views	Monetizable views
2,103	1,322



Geography	Views	Monetizable views
1. France	820	549
2. United States	540	450
3. Unknown region	200	191
4. India	149	13
5. Germany	67	0
6. Israel	27	17
7. Italy	24	12
8. Canada	21	10
9. Greece	17	8
10. Netherlands	15	7
11. Tunisia	14	0
12. Japan	13	8
13. Spain	12	10

Profile:  
location

✖ France: 820

✖ USA: 540

✖ Unknown: 200

✖ Next come  
locations  
where I gave

# Profile: gender and age

✖ 9,8% Fem views

✖ 4,4% Fem views in France

✖ 7,2% Fem views in US

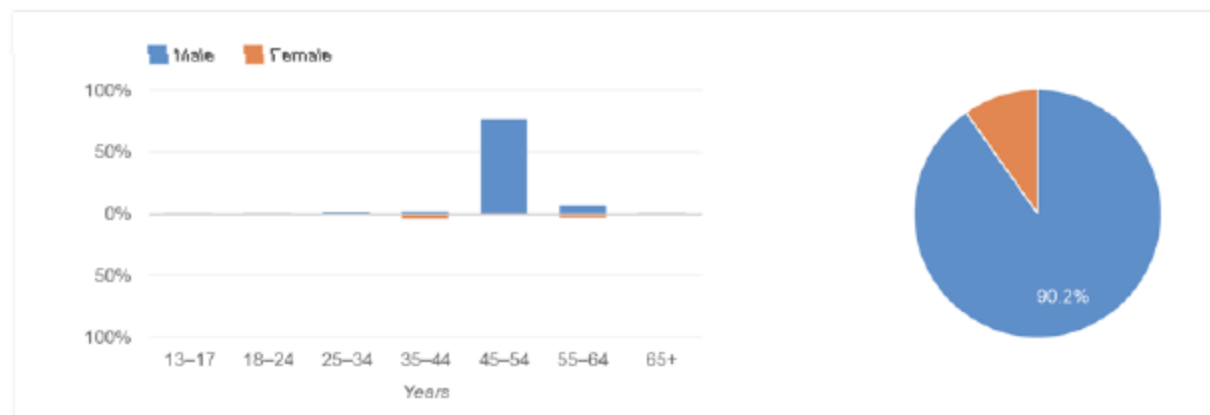


**I've got Peace in my Fingers (Susan Salidor)**

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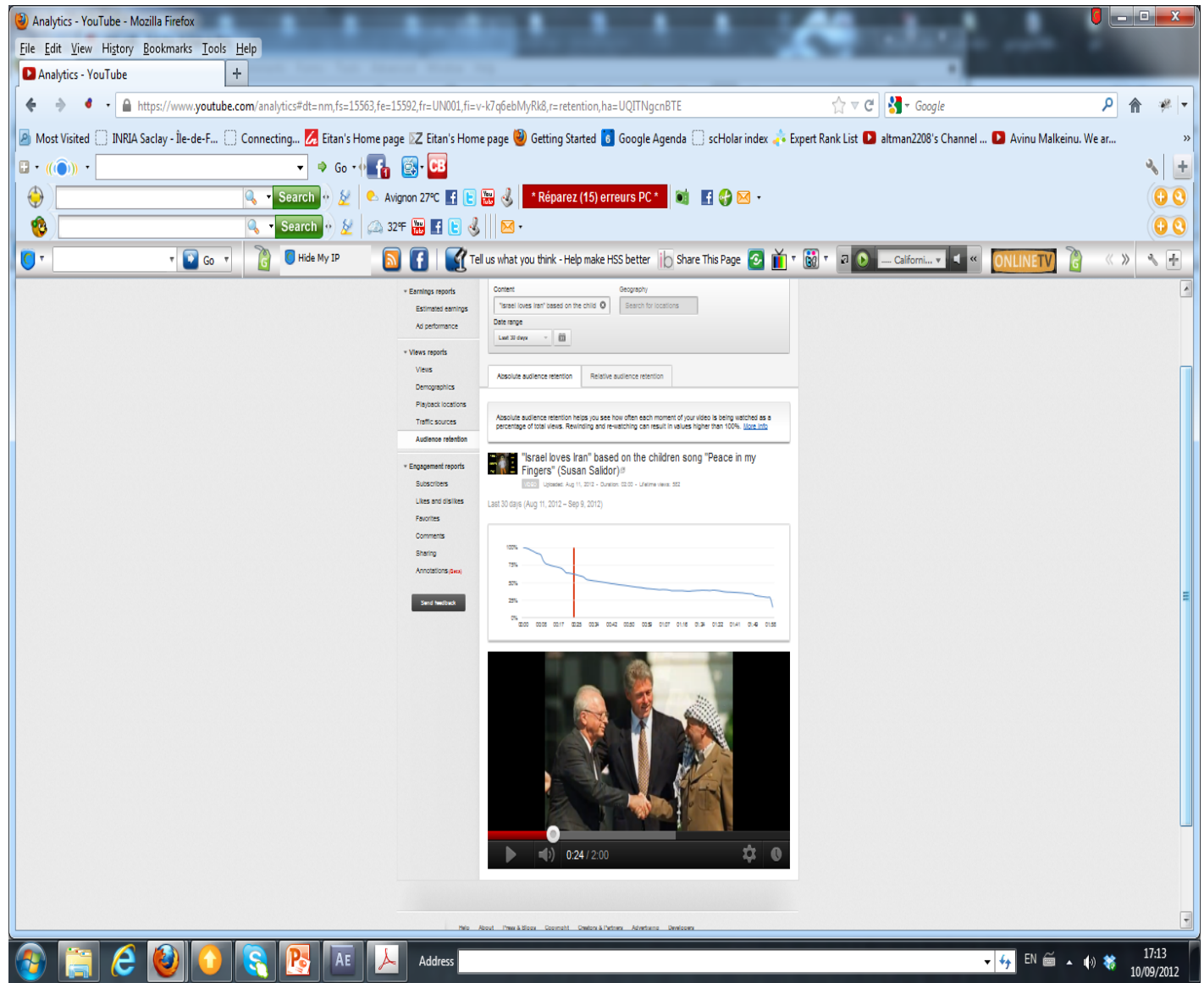
This year (Jan 1, 2012 – Sep 9, 2012)

All	Male	Female
100.0%	90.2%	9.8%



Top locations by views	Views	13-17 years	18-24 years	25-34 years	35-44 years	45-54 years	55-64 years	65+ years	Gender
1. <a href="#">France</a>	820	0.8%	1.5%	2.0%	2.0%	90.4%	1.8%	1.5%	
2. <a href="#">United States</a>	540	0.0%	2.8%	3.2%	3.6%	64.5%	24.6%	1.3%	
3. <a href="#">Unknown region</a>	200	0.0%	0.0%	0.0%	17.7%	82.3%	0.0%	0.0%	
4. <a href="#">India</a>	149	0.0%	5.4%	12.0%	5.7%	76.9%	0.0%	0.0%	

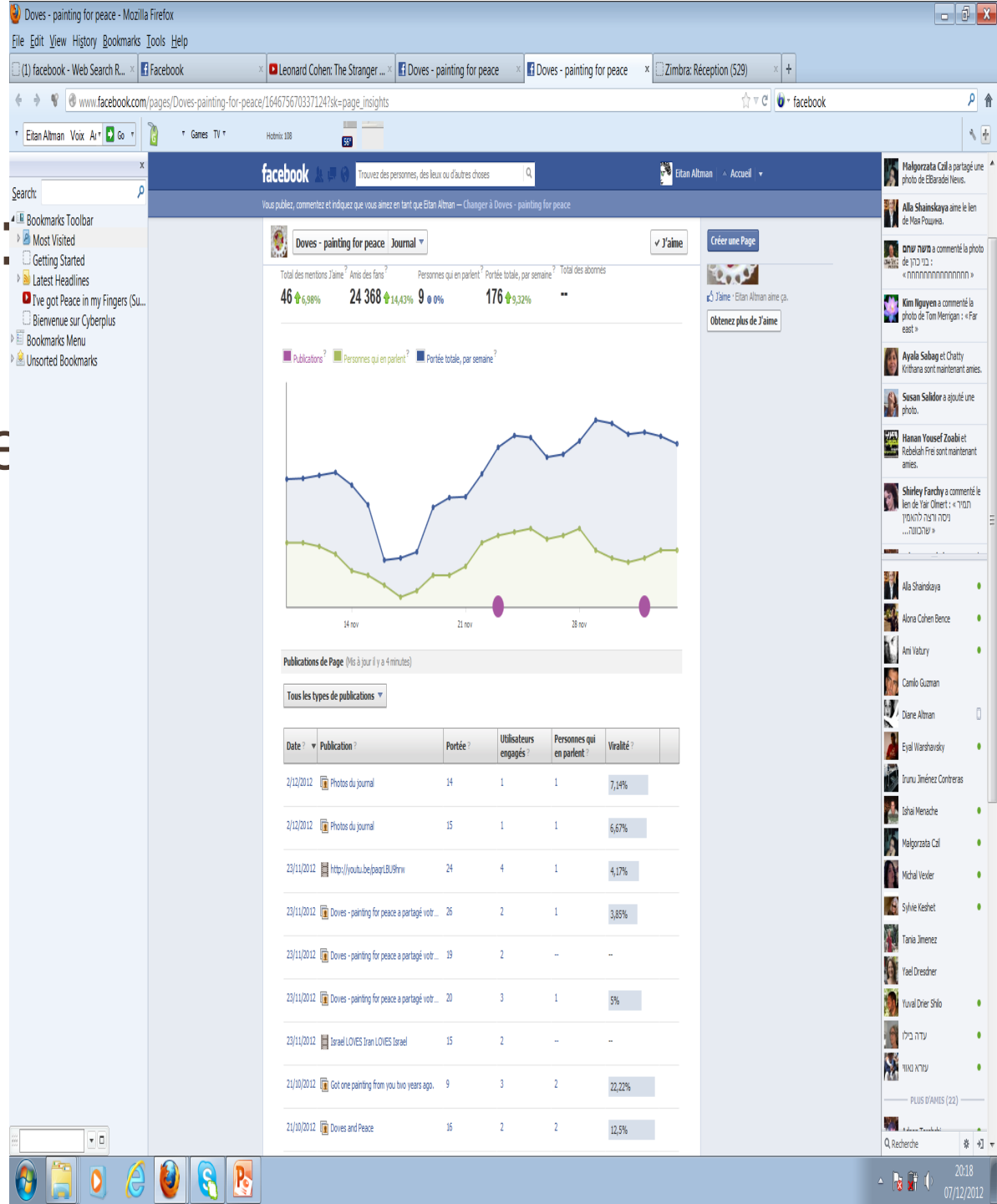
# audience retention (allows dimensionning)

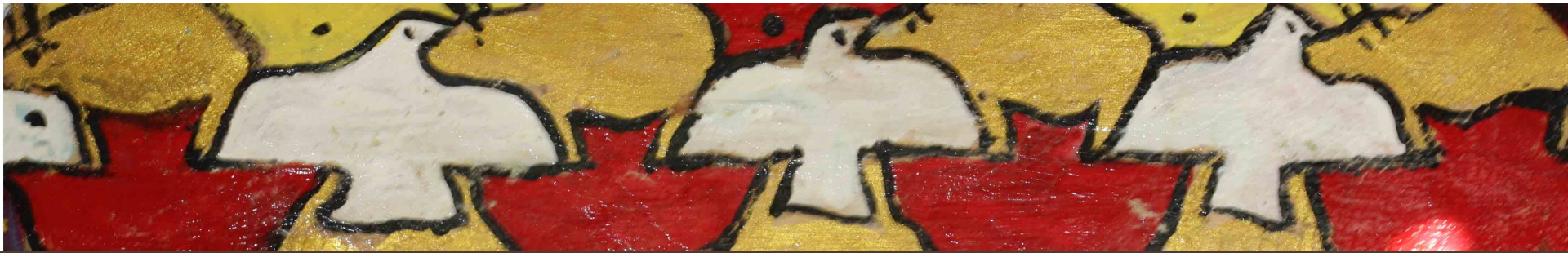




# Data we get from Facebook:

## ✕ Data on each Content in a page





## Competing over popularity of content


- ✗ **Individuals** who wish to disseminate content through a social network. **Goal: visibility, popularity**
- ✗ **Social network provider** (SNP) interested in maximizing the amount of downloads
- ✗ Has **tools** to accelerate the dissemination of popular content. Example:  
**Recommendation graph**

# Example: YOUTUBE

ntemlibre100

Subscribe

154 videos ▾



Like

Add to ▾

Share

34,269

Uploaded by [ntemlibre100](#) on Aug 20, 2010

No description available.

100 likes, 1 dislikes

Artist: [Astor Piazzolla](#)

Show more

Top Comments

This is one of the most beautiful pieces of music I have ever heard. Piazzolla never ceases to amaze me.

[LucasLin](#) · 2 months ago · 3



Direct star: Morning Star  
by lapoupeequipue  
35,901 views

Ad

## Top Tracks for Astor Piazzolla

### Astor Piazzolla - Romance Del Diablo

by anes1001  
54,899 views

### Piazzolla: Le Grand Tango (Yo-Yo Ma)

by cellopera  
9,566 views

### Milonga para tres - Astor piazzolla

by extremaydura006  
11,666 views

# Example: YOUTUBE

## AD 1

ntemlibre100   Subscribe   154 videos ▾



The video player shows a black and white image of Astor Piazzolla playing the bandoneon. A yellow arrow points to the top left corner of the video frame. The video title is 'LUNA' by Astor Piazzolla. The channel name is 'ntemlibre100'. The video has 34,269 views. The player controls show a progress bar at 00:14 / 10:42. Below the player are buttons for Like, Add to ▾, and Share. The video was uploaded by ntemlibre100 on Aug 20, 2010. There is no description available. The video has 100 likes and 1 dislike. The artist is Astor Piazzolla. A 'Show more' button is located below the video information.

Like   Add to ▾   Share   34,269

Uploaded by [ntemlibre100](#) on Aug 20, 2010  
*No description available.*

100 likes, 1 dislikes  
Artist: [Astor Piazzolla](#)

Show more

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[LucasLin](#) · 2 months ago   3

## AD 2



Direct star: Morning Star  
by [lapoupeequipue](#)  
35,901 views

Ad

## AD 3

Top Tracks for Astor Piazzolla

**Astor Piazzolla - Romance Del Diablo**  
by [anes1001](#)  
54,899 views


**Piazzolla: Le Grand Tango (Yo-Yo Ma)**  
by [cellopera](#)  
9,566 views

**Milonga para tres - Astor piazzolla**  
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# Example: YOUTUBE

## AD 1

ntemlibre100   Subscribe   154 videos ▾



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Like   Add to ▾   Share   34,269

Uploaded by [ntemlibre100](#) on Aug 20, 2010  
No description available.

100 likes, 1 dislikes  
Artist: [Astor Piazzolla](#)

Show more

Top Comments

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[LucasLin](#) · 2 months ago · 3

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by lapoupeequipue  
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Ad

## AD 3

Top Tracks for Astor Piazzolla

Astor Piazzolla - Romance Del Diablo  
by anes1001  
54,899 views

Piazzolla: Le Grand Tango (Yo-Yo Ma)  
by cellopera  
9,566 views

Milonga para tres - Astor Piazzolla  
by extremaydura006  
11,666 views

# Recom graph



## President Obama Sings "Sweet Home Chicago"

whitehouse

Subscribe

2,720 videos



Total views: 404,721



Music & the Arts

**Backstage at the White House: Tedeschi &**

by whitehouse  
54,660 views

**President Obama Welcomes Guests to "In**

by whitehouse  
21,945 views

**President Obama at the University of Miami**

by whitehouse  
27,501 views

**First Lady Surprises White House Tour**

by whitehouse  
89,265 views

**President Obama's Bilateral Meeting with**

by whitehouse  
13,356 views

**3/20/12: White House Press Briefing**

by whitehouse  
301 views

A list containing other ad events:  
Sharing and embedding



## ✖ Semi Dynamic model: ads in the beginning

### Significant discovery events

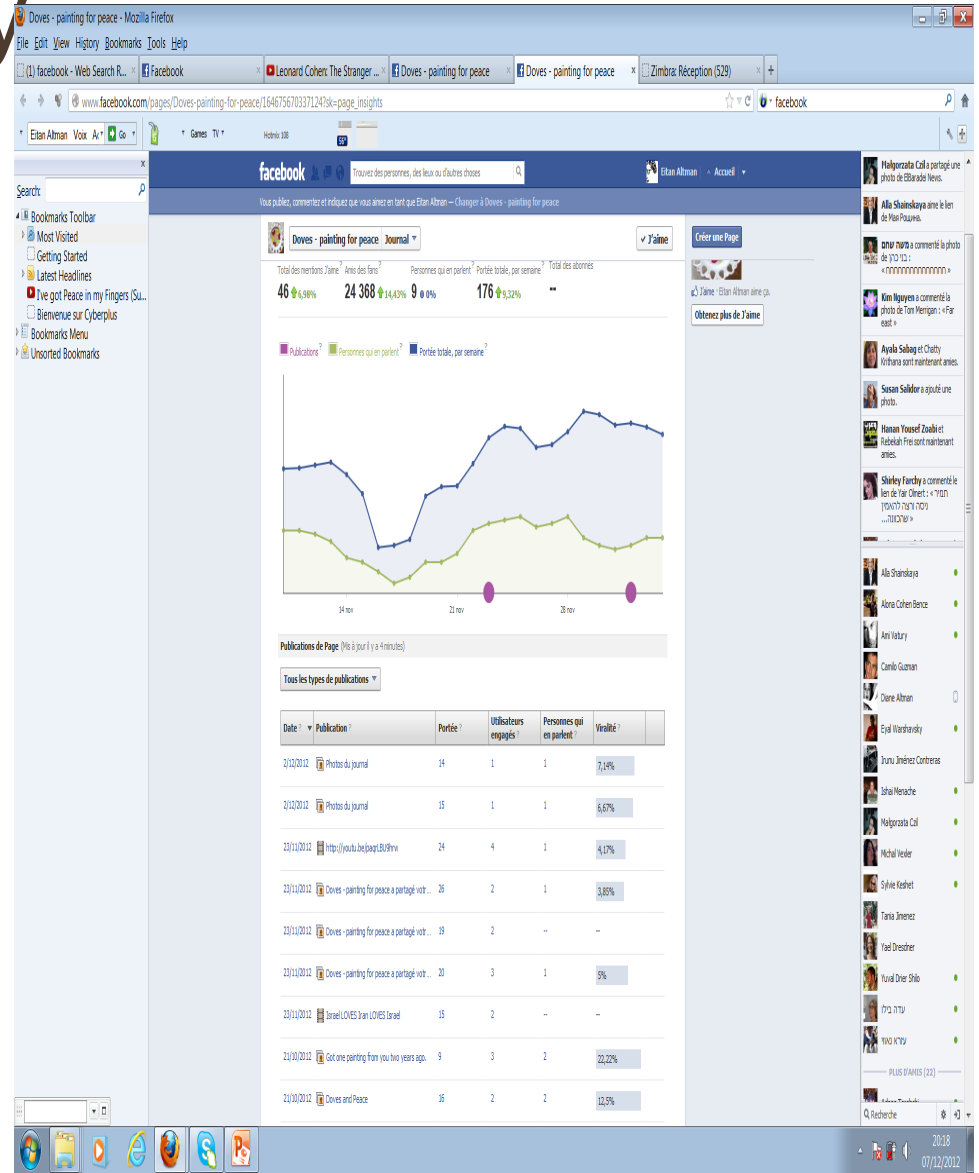
	Date	Event	Views
A	02/22/12	First view from a mobile device	107,108
B	02/22/12	First embedded on – <a href="#">facebook.com</a>	75,452
C	02/22/12	First referral from YouTube search – <a href="#">obama singing</a>	31,008
D	02/22/12	First embedded on – <a href="#">whitehouse.gov</a>	23,221
E	02/22/12	First referral from – <a href="#">facebook.com</a>	19,180
F	02/22/12	First embedded on – <a href="#">plus.google.com</a>	11,465
G	02/22/12	First referral from YouTube search – <a href="#">barack obama singing</a>	7,892
H	02/22/12	First referral from YouTube search – <a href="#">obama sings</a>	6,601
I	02/22/12	First embedded on – <a href="#">failblog.org</a>	5,824

# Snowball epidemic effects

## Dynamic ads policy

Other acceleration  
Factors:

- Other publishers
- Embed content
- Comments and Responses increase Visibility





# Model



- ✗  $N$  content creators (seeds)– players
- ✗  $M$  potential destination
- ✗ A destination  $m$  is interested in the first content that it will be aware of.
- ✗ Information on content  $n$  arrives at a destination after a time exponentially distributed with parameter  $\lambda(n)$ .
- ✗ The goal of a seed: maximize the number of destinations  $X_i(T)$  at time  $T$  ( $T$  large) that have its content (dissemination utility).



- ✖ **For linear dissemination utility, we can reduce the state space to the number of destinations that have some content. 1-dimensional!**
- ✖ **Solution: formulate explicit  $M$  matrix games, the equilibrium at matrix  $m$  is the equilibrium of the original game at state  $m$**



# The case of no information

Let  $\bar{x}_i(t) := E[X_i(t)]$  and  $\bar{x}(t) := \sum_{i=1}^N \bar{x}_i(t)$ . Then

$$\dot{\bar{x}}_i(t) = \lambda_i w_t^i (M - \bar{x}(t))$$

We take as state the vector whose  $i$ -th component is the expected number of destinations with a packet from source  $i$ . .

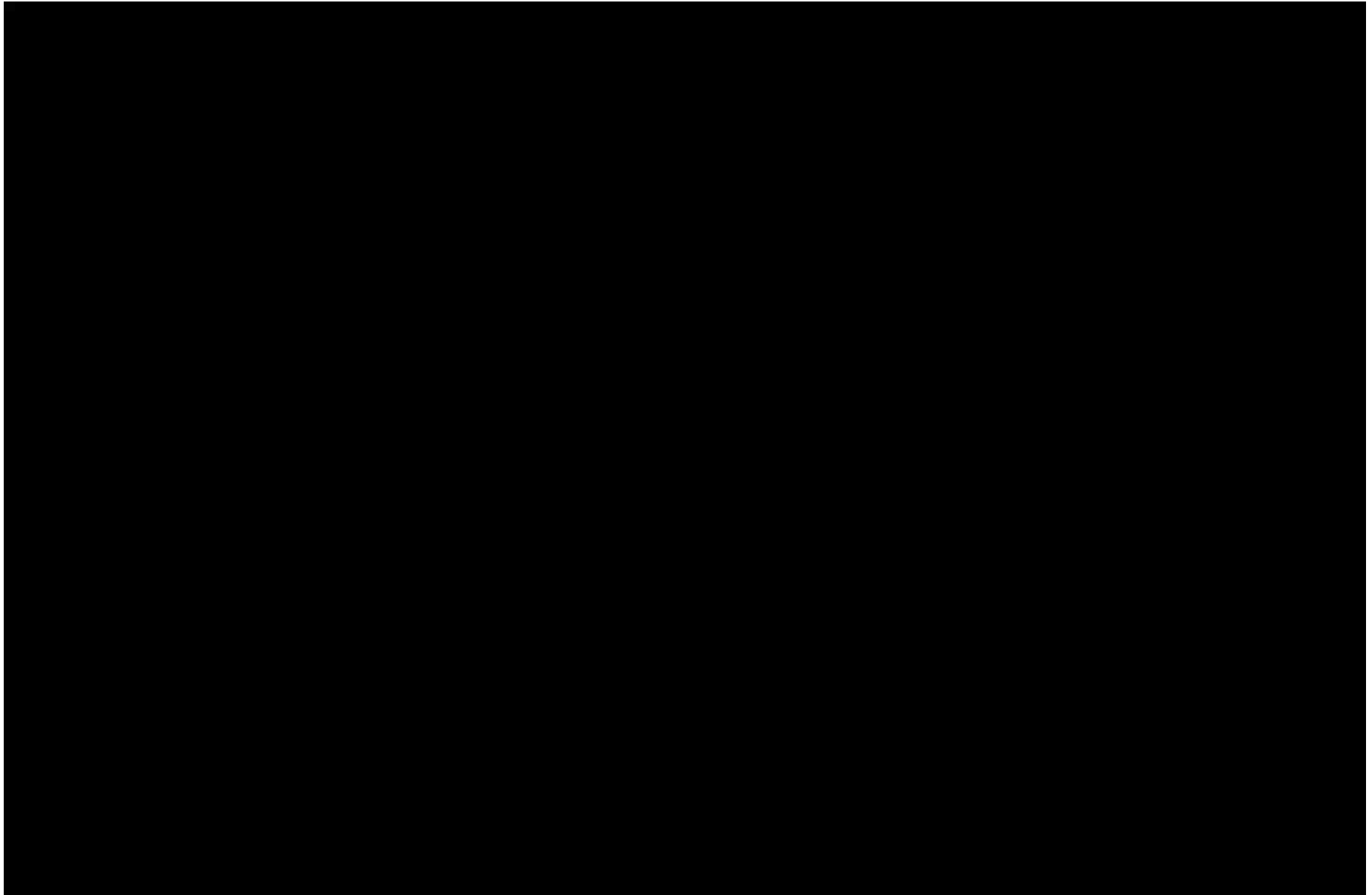


# Results

Again state space collapse to dimension 1

- ✗ Equilibrium at state  $m$  obtained as equilibrium of  $m$ -th matrix game. Now  $m$  is a real number
- ✗ For linear acceleration cost – same threshold policies as in the case of full information.

# Motivation: video competition





# More info: 1 goto my homepage 2. Click on "Dodescaden project"

Home page: EITAN ALTMAN

Home

Research

Teaching

Music

CV

- Organisation: [INRIA](#)
- Research Unit: [Sophia Antipolis](#)
- Service: [Projet Maestro](#)
- E-mail: [Eitan.Altman@sophia.inria.fr](mailto:Eitan.Altman@sophia.inria.fr)
- Phone: +33 492 38 77 86
- [Venue information and maps](#)

L'Academie des Sciences



## Personal Links and News

The book "Through the Eyes of a 12-Year-old Girl" by my Mother, Yanina Heshes Altman, has been translated to Ukrainian and Russian thanks to the great work of devoted persons from [Hesed Arie](#) association in Lviv. In addition, they made an excellent movie and theater show based on the book. My deepest thanks to Adel Dianova, Ola Lidovskaja, Olchovsky Slavik, Alexandra Somish, Tatjana Sukorkina, Aharon Weiss and many others. A [short film](#) is available, documenting the movie the theater show, and the return of Yanina to Lvov in that occasion. You may directly download from [here](#) the file in the format of AVI.... Helena Ganor, writes about my mother in her book "Four letters to the witnesses of my childhood": "After the war, she [ Janina Hezseles ] published a book about these times ... Papa bought it for me after the war .. This book, as I see it now, was a Polish equivalent to The Diary of Anne Frank. How sad it is, my dear Mama, that this book is unknown to the world..." The most recent book by my mother is on the Weisse Rose (German resistance movement of students and professors in Munich University). The [first part of the book](#) entitled "Naturwissenschaftler vor und nach Hitlers Aufstieg zur Macht" has now appeared in German.

## NEWS

October 2012: The **CONGAS** (Complex Networks and GameS theory) European STREP EU Project (of which I am the scientific coordinator) has its first meetings [1](#). See [2](#) for notes from the second meeting.

October 16th, 2012, the French Academy of Sciences attributes the **Grand Prix France Telecom** jointly to Joel CIBERT and to Eitan ALTMAN, see video (to the left) and [photos](#).

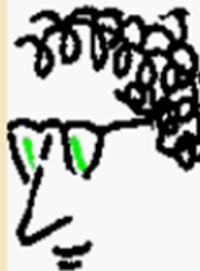
The [DODESCADEN project](#) (Data and cOntent DELivery in SoCiAl networks: an epiDEmic aNalysis) is in search for a sponsor!

Past and Present Projects that I coordinated:




## PAINTINGS:

Visit my [Gallery](#), view and print my [book of selected paintings](#) or visit my facebook galleries: [1](#) [2](#) [3](#) [4](#) [5](#) [6](#) [7](#) [8](#) [more](#).



# Find there related publications and videos



0:00

Dodescaden involves technology, art, and society. The word "Dodescaden" stands for the sound that the train does, as we learn in Akira Kurosawa's masterpiece which carries this name. The train, although existing only in the imagination of its unemployed driver, allows that driver to pursue a regular life and also helps him in creating interactions with those virtual passangers that he meets everyday.

The passangers in our project are even more virtual - they consist of data and content: symbols, letters, words and sentences, that move through data highways over which social networks are built.

In the Dodescaden project we create content: paintings, music, dance video and films. We then tweet them over social networks and help them compete for visibility and recognition, using game theoretic models. So far, my Dodescaden project has been as virtual as the train in Kurosawa's film, and yet as present as that train is for the driver.

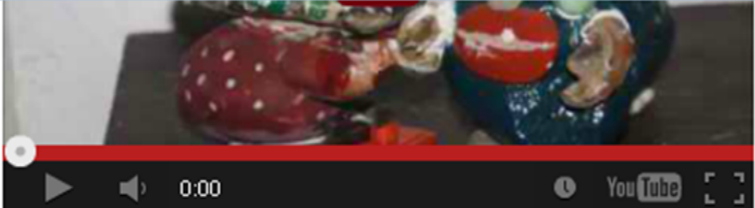
**Publications:**

[d1] ["A stochastic game approach for competition over popularity in social networks"](#), Eitan Altman, to appear in Dynamic Games and Applications, (Elsevier), special Issue on stochastic games, 2012.


[d2] ["Game theoretic approaches for studying competition over popularity and over advertisement space in social networks"](#), Eitan Altman, Proceedings of Valuetools conference, Carqese, Corsica, 2012.

[d3] ["An epidemic game between contents in a wireless network"](#), Eitan Altman, [hal-00690347, version 1](#) Proc of IEEE IWSCS, August, Paris, France.


[d4] ["The Interplay Between Caching and Popularity"](#), Majed Haddad and Eitan Altman, International conference on NETWORK




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